

**For Immediate Release**

## **Arigo and Tompkins International Partner to Provide Complete Global Trade Management Solutions**

*Combined services provide new operating strategies and processes, along with powerful technology enablers*

**BOSTON, MA, and RALEIGH, NC, January 13, 2012** — [Arigo](#), the leading provider of innovative trade management technology that enables businesses to compete globally, and [Tompkins International](#), the leading global supply chain consulting and implementation firm, have formed a partnership to provide companies with stronger global trade management (GTM) solutions.

“True global trade management, today, requires new operation strategies and a full integration of organizations, processes, and technologies throughout the end-to-end supply chain,” says Bill Ren, CEO, Arigo. “We bring the technology needed to enable the new processes, and Tompkins provides the expertise for new strategies and processes to manage the supply chain issues in ever-changing global trade.”

Challenges in global trade stem from several factors: fluctuations in supply and demand, expanding global operations, operational complexity and risk, customer service needs, and total delivered cost targets. These challenges are increasing in complexity, such that multi-disciplined methods and solutions are required beyond that of any one firm.

Jim Tompkins, CEO, Tompkins International, views the Arigo technology as unique when integrated with new strategies and processes for global trade. “At this point, no single firm offers a total global trade management solution,” he says. “Our joint solutions provide complete strategies and processes for not only true end-to-end visibility, but also for decision making with goods in motion, routing, customs, and the management of cash.”

The partner firms intend to provide this complete solution across multiple industries for all companies engaged in international trade. For retail and consumer products companies

Press Release

attending the [National Retail Federation's BIG Show](#) in New York, January 16-17, Arigo and Tompkins will be exhibiting at booth #1956.

Both companies have offices located in China and are headquartered in the US. Tompkins also has offices in EMEA.

#### **About Arigo**

The Arigo GTM Suite is used by the world's leading retailers to optimize global sourcing and product development including Staples®, The Home Depot®, JCPenney®, Argos®, RadioShack®, and Timberland®. Annually, Arigo helps customers source over \$100 billion in goods from over 50 countries; manage over 40 million SKUs; track over 2 million containers; provide production visibility into over 75,000 suppliers; and manage critical information across their organizations. To learn more, please visit [www.arigo.com](http://www.arigo.com).

#### **About Tompkins International**

Tompkins International transforms supply chains for profitable growth. For more than 35 years, Tompkins has evolved with the marketplace to become the leading provider of growth and business strategy, global supply chain services, distribution operations consulting, information technology implementation, material handling integration, and benchmarking and best practices. The company is known for innovative, practical solutions that improve supply chain performance and produce value-based results. Headquartered in Raleigh, NC, Tompkins has offices throughout North America and in Europe and Asia. For more information, visit [www.tompkinsinc.com](http://www.tompkinsinc.com).

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